



J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - SALE 38/2026

(*NEW SEASON TEAS ONLY)

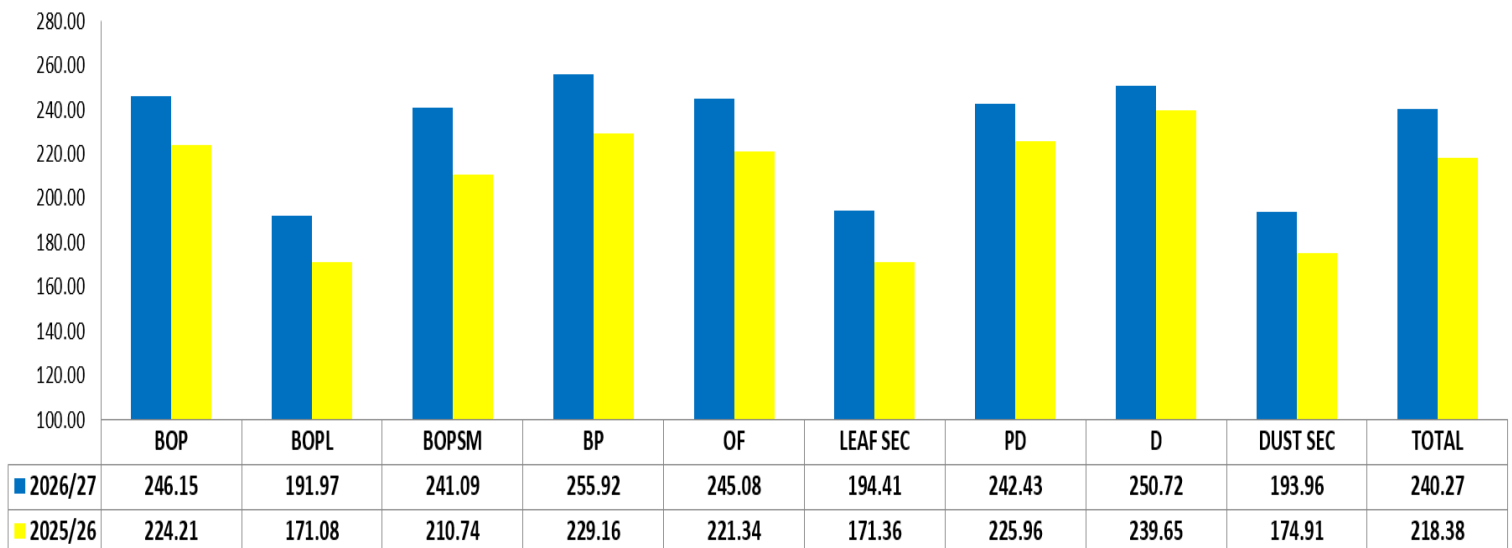
Market Report	
LEAF	DUST
* Market witnessed good demand. * Clean/liquoring sorts barely steady . * Remainder irregular and easier.	* Market witnessed fair demand. * All sorts irregular and easier following quality.

Buying Analysis	
LEAF	DUST
* WI: Operated on liquoring sorts. * Major blenders: Operated. * Internals: Fair support. * Exporters: Operated.	* Major blenders: Operated. * WI: Operated. * Internals: Fair enquiry.

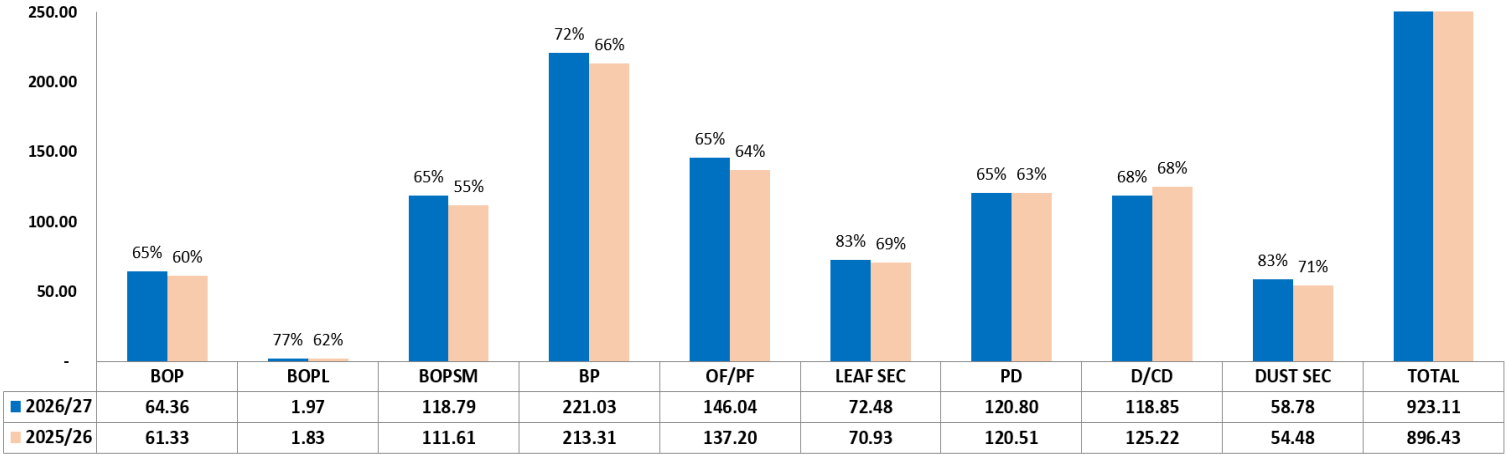
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 38		
	SALE 38	SALE 37	+/-	SALE 38	SALE 37	+/-	SALE 38	SALE 37	+/-	2026/27	2025/26	2024/25
LEAF	214.14	215.94	-1.80	198.49	196.00	2.49	262.38	263.42	-1.03	242.22	216.35	259.45
DUST	209.14	216.04	-6.90	189.63	196.34	-6.70	260.56	260.56	0.00	236.19	222.40	245.26
TOTAL	212.59	215.97	-3.38	195.47	196.11	-0.64	261.78	262.41	-0.63	240.27	218.38	254.58

GTAC AUCTION AVERAGES										
SALE		Sale 31	Sale 32	Sale 33	Sale 34	Sale 35	Sale 36	Sale 37	Sale 38	
LEAF	2026/27	237.06	233.46	230.50	220.68	221.51	218.18	215.94	214.14	
	2025/26	218.02	212.20	203.28	193.31	196.73	199.21	196.00	198.49	
DUST	2026/27	233.70	228.67	229.51	223.10	217.97	217.66	216.04	209.14	
	2025/26	224.43	221.31	220.99	202.17	197.89	196.64	196.34	189.63	
TOTAL	2026/27	235.94	231.84	230.16	221.57	220.33	218.01	215.97	212.59	
	2025/26	220.26	215.11	209.33	196.52	197.12	198.34	196.11	195.47	

GTAC Grade Wise Averages Upto Sale 38



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 38



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 38			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	37,31,223	25,50,748	219.69	32%	37,40,727	24,49,018	220.25	35%	6,09,07,894	4,19,46,350	248.68	31%
FANNINGS	14,52,771	9,92,132	217.83	32%	14,06,024	8,44,227	220.31	40%	2,26,21,210	1,46,04,009	245.08	35%
LEAF SEC.	5,05,435	4,15,705	171.28	18%	4,40,973	3,74,838	177.94	15%	70,09,846	59,16,978	189.38	16%
LEAF TOTAL	56,89,430	39,58,586	214.14	30%	55,87,724	36,68,083	215.94	34%	9,05,38,949	6,24,67,337	242.22	31%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	21,78,451	13,73,901	220.42	37%	20,14,070	14,07,594	224.92	30%	3,61,29,774	2,39,65,274	246.54	34%
DUST SEC.	4,92,016	4,03,430	170.73	18%	4,42,103	3,62,300	181.56	18%	70,48,750	58,78,247	193.96	17%
DUST TOTAL	26,70,466	17,77,331	209.14	33%	24,56,173	17,69,894	216.04	28%	4,31,78,524	2,98,43,520	236.19	31%
TOTAL	83,59,896	57,35,917	212.59	31%	80,43,897	54,37,977	215.97	32%	13,37,17,473	9,23,10,857	240.27	31%

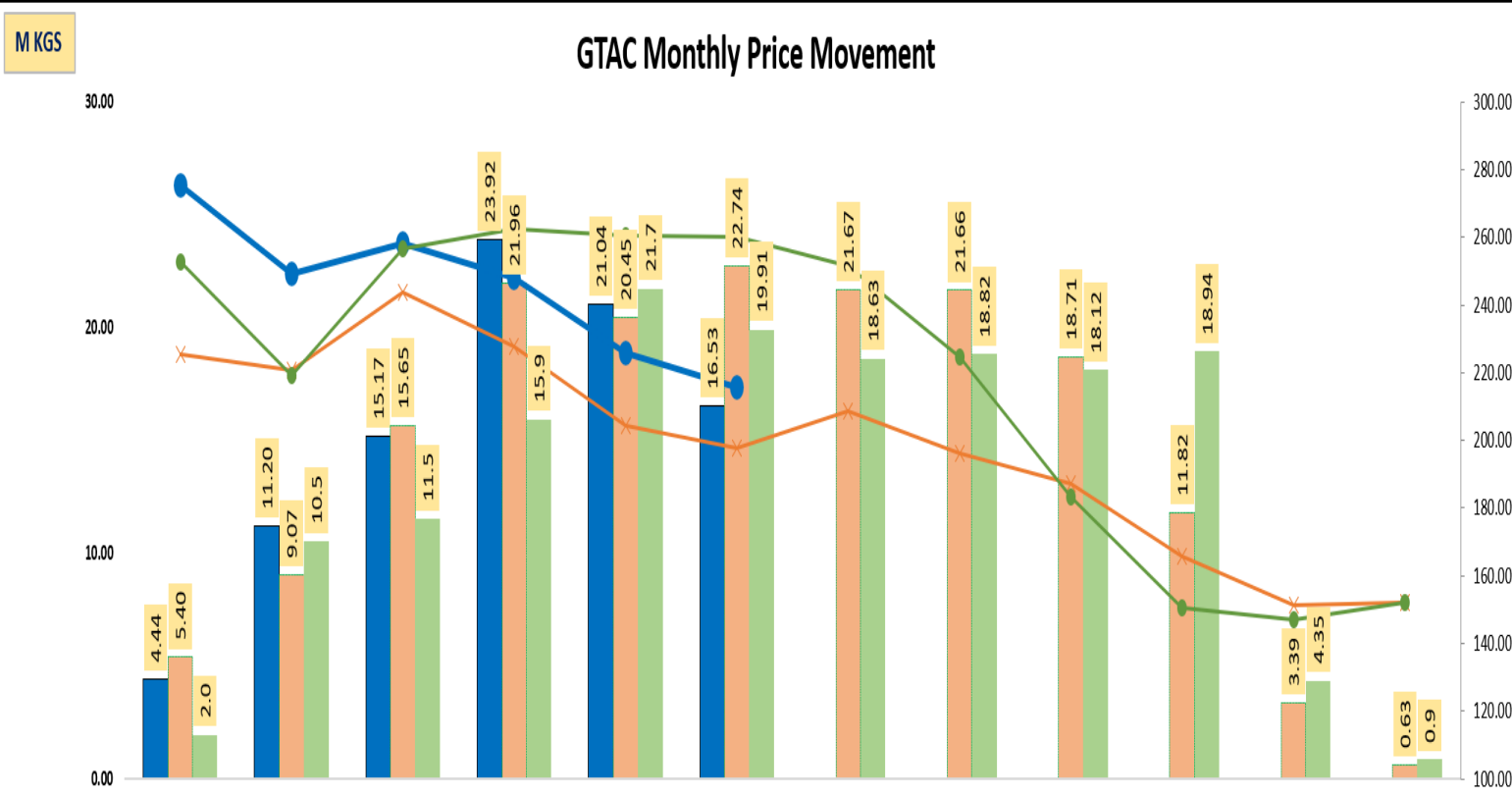
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 38			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	56,89,430	39,58,586	214.14	30%	55,87,724	36,68,083	215.94	34%	9,05,38,949	6,24,67,337	242.22	31%
2025/26	57,46,903	38,36,544	198.49	33%	55,33,731	37,48,682	196.00	32%	9,44,54,528	5,96,21,926	216.35	37%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	26,70,466	17,77,331	209.14	33%	24,56,173	17,69,894	216.04	21604%	4,31,78,524	2,98,43,520	236.19	31%
2025/26	29,56,816	19,89,887	189.63	33%	27,63,698	18,67,536	196.34	32%	4,50,39,027	3,00,21,011	222.40	33%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	83,59,896	57,35,917	212.59	31%	80,43,897	54,37,977	215.97	32%	13,37,17,473	9,23,10,857	240.27	31%
2025/26	87,03,718	58,26,431	195.47	33%	82,97,430	56,16,218	196.11	32%	13,94,93,555	8,96,42,937	218.38	36%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 38			2026/27		UPTO SALE 38		
	SALE 38	SALE 37	2026/27	2025/26	2024/25	SALE 38	SALE 37	2026/27	2025/26	2024/25
BELOW 150	4	3	3	22	7	6	4	3	20	10
BETWEEN 151.00-200.00	39	41	28	25	15	44	37	27	26	21
BETWEEN 201.00-250.00	35	33	29	21	26	31	37	33	20	24
BETWEEN 251.00-300.00	18	19	22	17	22	17	19	22	18	20
BETWEEN 301.00-350.00	3	4	13	11	17	2	3	11	11	16
BETWEEN 351.00-400.00	1	1	4	3	10	0	0	2	4	7
ABOVE 400.00	0	0	2	1	3	0	0	1	2	2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
40	1,37,206	43,152	1,80,358	1,30,168	48,995	1,79,163	7,038	-5,843	1,195
41	1,38,743	71,909	2,10,652	1,17,127	46,275	1,63,402	21,616	25,634	47,250
42	1,37,782	25,291	1,63,073	1,12,675	46,462	1,59,137	25,107	-21,171	3,936
TOTAL	4,13,731	1,40,352	5,54,083	3,59,970	1,41,732	5,01,702	53,761	-1,380	52,381



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	249.20	258.02	248.17	225.85	215.46						
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note September 2026-27 Price is calculated on SALE 36,37,38 Only

GTAC BUYING FOR THE SALE 38											
	LEAF			DUST				TOTAL			
OFFER	56,89,429.6		Kgs	OFFER	26,70,466.3		Kgs	OFFER	83,59,895.9		Kgs
SOLD	39,58,584.0		Kgs	SOLD	17,77,332.0		Kgs	SOLD	57,35,916.0		Kgs
SOLD %	70%			SOLD %	67%			SOLD %	69%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	4,58,644	193.40	12%	TCPL	2,44,702	195.75	14%	TCPL	7,03,346	194.22	12%
HUL	5,14,295	209.12	13%	HUL	3,60,978	245.63	20%	HUL	8,75,273	224.18	15%
W.India	10,94,912	223.73	28%	W.India	3,86,493	215.87	22%	W.India	14,81,405	221.68	26%
WI.Pack	1,23,950	226.37	3%	WI.Pack	1,44,288	221.40	8%	WI.Pack	2,68,238	223.70	5%
N.India	5,07,882	209.56	13%	N.India	70,568	201.27	4%	N.India	5,78,450	208.55	10%
NI.Pack	1,43,622	195.53	4%	NI.Pack	1,43,486	193.16	8%	NI.Pack	2,87,108	194.35	5%
Packeteers	2,05,852	204.27	5%	Packeteers	1,53,805	167.92	9%	Packeteers	3,59,657	188.73	6%
C.India	32,350	239.97	1%	C.India	13,659	193.17	1%	C.India	46,009	226.08	1%
Exports	2,38,266	206.51	6%	Exports	21,763	181.18	1%	Exports	2,60,029	204.39	5%
Local	1,96,462	195.30	5%	Local	76,442	184.61	4%	Local	2,72,904	192.31	5%
S.India	99,971	227.35	3%	S.India	1,35,806	194.32	8%	S.India	2,35,777	208.32	4%
Others	3,42,378	244.68	9%	Others	25,342	195.04	1%	Others	3,67,720	241.26	6%
TOTAL	39,58,584	214.14	100%	TOTAL	17,77,332	209.14	100%	TOTAL	57,35,916	212.59	100%

GTAC ASSAM BATTING ORDER UPTO SALE 38						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	84,944	501.47	1	86,359	498.19
DECKIAJULI	2	1,96,068	488.48	4	2,67,157	401.15
HATIMARA	3	2,20,287	440.95	3	2,42,781	423.74
SOTAI	4	68,153	428.23		25,490	349.72
HALMARI	5	2,63,340	423.87	2	2,66,548	428.72
BANAMALIE	6	1,23,253	374.06	5	90,284	380.54
KAMARBUND	7	1,20,351	371.14	6	1,31,377	359.48
GELAKEY	8	1,50,434	369.22	10	1,64,848	348.20
DEOHALL	9	4,23,463	358.64	19	4,25,344	333.23
DEHA	10	2,18,617	354.23	17	1,97,695	334.26
LOHPOHIA	11	72,997	352.30	14	69,859	341.57
DOOMNI	12	5,50,157	351.66	11	4,88,100	347.14
DOOLAHAT	13	80,170	349.89	9	1,35,977	355.45
GHILLIDARY	14	84,270	345.29	15	1,02,757	340.11
BONPITHA	15	46,167	341.53		20,409	307.07
KEYHUNG	16	55,607	338.39	12	83,274	345.63
HUNWAL	17	40,330	338.15	8	73,202	355.95
KHONA	18	1,19,258	337.41	18	1,73,253	333.91
CHARAIDEOPREMIUM	19	1,47,588	336.38	31	2,00,011	318.44
DUFLATING	20	93,920	335.44	13	1,18,916	343.19
BOCHAPATHAR	21	57,829	334.63	35	68,071	317.06
DEKORAI	22	1,04,734	333.14	30	52,095	318.94
DIROK	23	1,07,566	329.45	42	59,435	304.00
HIRAJULI	24	73,915	328.34	7	80,329	359.11
BORSILLAH	25	1,78,878	327.52	24	2,70,200	322.61

* Above 30 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 38						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	2,12,206	517.15	1	1,93,797	505.33
DECKIAJULI	2	1,96,068	488.48	7	2,67,157	401.15
GATOONGA	3	2,16,499	476.14	2	1,93,580	445.55
HATIMARA	4	2,20,287	440.95	4	2,42,781	423.74
MOKRUNG	5	98,924	439.19	5	93,498	412.46
HALMARI	6	3,45,418	432.29	3	4,35,515	425.78
SOTAI	7	68,153	428.23		25,490	349.72
BEHUBOR	8	41,696	399.48	6	46,592	409.42
SALKATHONI	9	1,45,932	396.52	8	2,32,915	386.96
BANAMALIE	10	1,23,253	374.06	9	90,284	380.54
DOOMURDULLUNG	11	2,45,528	372.74	11	2,48,001	363.71
KAMARBUND	12	1,20,351	371.14	14	1,31,377	359.48
GELAKEY	13	1,50,434	369.22	17	1,64,848	348.20
HAJUA	14	2,15,602	367.87	16	2,21,163	352.47
GHILLIDARY	15	1,02,947	363.92	22	1,06,500	341.36
DEOHALL	16	4,23,463	358.64	26	4,25,344	333.23
DOOLAHAT	17	2,24,169	356.32	10	2,97,434	373.31
DEHA	18	2,18,617	354.23	24	1,97,695	334.26
LOHPOHIA	19	72,997	352.30	21	69,859	341.57
NIRMALA	20	48,419	351.81		7,028	266.82
DOOMNI	21	5,50,157	351.66	19	4,93,086	346.96
KHARIKATIA	22	2,98,353	351.06	13	2,68,159	361.13
BORJAN	23	1,98,819	348.83	12	2,39,686	363.05
BORBAM	24	2,12,408	348.02	30	2,05,958	324.50
KOOMTAI(B)	25	10,64,644	346.72	18	8,27,157	347.31

* Above 30 K

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